



Following up on our marketing efforts, our new and improved airport brochure has been completed and is being distributed throughout the aviation community. As part of our marketing strategy, a new airport logo was created and is showcased on the new brochure. Our new name (Berlin Regional Airport) and brochure are being well received and have a good look and feel about them.

Work continues on our new snow removal equipment (SRE) building and is slated to be completed during the early winter. Working without any building during the winter months to store or work on equipment at all, will create a new set of challenges. Special receptacles had to be installed on our existing electrical vault so while the snow blower is left out in the elements, the engine block heaters could be plugged in. Also the construction contractor has insured me that whatever it takes will be done to insure our plows are kept operational. I hope the transition period goes smoothly.

Phase II of this project is to purchase a new multi-use front end loader, retiring the 1962 road grader. This new loader is similar to the

ones used by Berlin's Public Works Department. It will have the plow wing set up along with a snow bucket that can be attached to lift and move accumulated snow. I'm very pleased to add that a NH Charitable Foundation Neil and Louise Tillotson Fund grant was applied for and received for the local share of the equipment acquisition project. This means that there will be no cost for the new loader to the City of Berlin. The bidding process has been completed and a bid for the new loader has been accepted. Delivery is expected in November.

The recession continues to plague us all and the Berlin Regional Airport is no exception. Aviation is an area that gets hit hard because in the corporate world, other means of transportation can be used besides flying. Not surprisingly our Jet-A fuel sales are way down. We will continue to do our utmost to keep operational costs as low as possible and still maintain a high level of service.

As always, many thanks goes to everyone involved in and associated with the Berlin Regional Airport - "YOUR" airport.

Eric Kaminsky
Airport Manager

Berlin Airport Authority

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