



We have had a very busy year as always at the Berlin Regional Airport.

Even though we are in the election cycle, Ron Paul is the only candidate that has landed at the Berlin Airport to date. I was hoping we would see a spike in fuel sales due to the Presidential elections. Even without the help from the election, we still have seen an increase in fuel sales. The improved sales started in the 4th quarter of last year and have kept pace. I hope it continues because the backbone of our revenues is the sale of Jet -A and 100LL aviation fuels.



We start this year with a new Capital Improvement Project which is to replace our 10,000 gallon Jet-A storage tank. Because of the complexity of this type of project, it has turned into a 2 year project and will not be completed until next year. The 100LL aviation gasoline storage tank is slated to be



replaced next along with the replacement of the windsock structure and rotating beacon light. All these projects are subject to funding mostly through a grant process. As mentioned above, the sale of aviation fuels is the heart of our revenues and it is essential to keep ahead of the curve with this fuel storage equipment.

Our new plow truck, which replaced the 1999 International truck, seems up to the task of plowing our runways, ramps and parking lots. Last winter was mild by North Country standards but the Farmer's Almanac is predicting lots of snow for this winter so we will see how the new plow truck handles big snows.

The Berlin Regional Airport continues to serve the aviation community, citizens of Berlin and the North Country 24 hours a day, 7 days a week. Many thanks to the Berlin Airport Authority, airport staff and everyone involved with the airport.

Visit the Berlin Regional Airport at:

www.berlinnh.gov/Pages/BerlinNH_Airport

Respectfully Submitted,
Eric Kaminsky, Airport Manager