

Memo

To: Mayor and City Council
From: Jim Wheeler, City Manager
Date: December 14, 2020
Re: Public Works Plowing Equipment

Attached is updated pricing from Nortrax Equipment for 1 or 2 wheel loaders. The pricing, as presented, is set up to take advantage of a program in which payments can be made in arrears on the second piece of equipment. We have several options available to us, including:

- A. Purchase two new loaders (one with advance pricing and one with arrears pricing). This option will require a re-appropriation of surplus PWD equipment funds, by Resolution.
- B. Purchase two new loaders (both with advance pricing). This option will require a re-appropriation of surplus funds and an appropriation from undesignated fund balance.
- C. Purchase one new loader (with advance pricing). This option will require a re-appropriation of surplus PWD equipment funds, by Resolution.



December 14, 2020

City of Berlin
168 Main Street
Berlin, N.H. 03570

John Deere 624P Wheel Loader
John Deere 6.8/L /Tier 4 192 Net Peak H.P. Engine
JD Link Ultimate 5 Year
Premium Enclosed Cab with AC/Heater
7" Monitor
Air Suppression Fully Adjustable Heated Seat
30 AMP Converter
140 AMP Alternator
LED Work Light Package
Rear Camera
Heated – Powered Exterior Mirrors
Premium Radio with Bluetooth
Z – Bar Parallel Lift Linkage
5 Speed Powershift Transmission with Lock up Torque Converter
High Traction Front and Rear Hydraulic Locking Differential Axles
Automatic Differential Locking System
Michelin Sno-Plus Radial 20.5 x 25 Tires
Full Coverage Front and Rear Fenders with mud flaps
Ride Control System
Joystick Controls with auxiliary hydraulics for snow equipment
Hydraulic Front Coupler
Hydra XR Hydraulic Oil
Engine Block Heater
Environmental Drains and Test Ports
Engine Compartment light
Fire Extinguisher
Machine Bottom and Transmission Guards
License Plate Bracket
Craig 11' Hydraulic reversible Plow with trip edge
Craig 10' All Hydraulic Snow Wing with Hydraulic Quick-PIK Lift Group disconnect
John Deere 1 Year Full Factory Warranty
John Deere 4 Year of 3000 Hour Full Secure Warranty
250 and 500 Hour Maintenance Package



New 624 P without Bucket	\$246,500.00
John Deere 544J # 49	<u>-25,000.00</u> Trade Allowance
	\$221,500.00 Trade

New 624P without Bucket	\$246,500.00
John Deere 544 H # 51	<u>-25,000.00</u> Trade Allowance
	\$221,500.00 Trade

Municipal Operating Lease:

City of Berlin will own the plow equipment at the end of the 5 year lease.

Mike Turner

Territory Manager

Nortrax Inc.

98 Sheep Davis Road

Pembroke N. H. 03275

Bus: 603-225-2769

Cell: 603-470-5488

Date of Initial Quote: November 5, 2020
 Prepared For: City of Berlin, NH
 Dealer Name: Nortrax, Inc.
 Dealer Contact: Michael Turner
 All quotes expire at the end of the calendar month.



Equipment	New 2021 624P	New 2021 624P
Current Hour Reading	0	0
Financing	60 Month Lease 500 Hours Per Year 5 Annual Payments In Advance Purchase Option: \$95,248.36	60 Month Lease 500 Hours Per Year 5 Annual Payments In Arrears Purchase Option: \$95,248.36
Warranty	Comprehensive 60 Months 3,000 Hours	Comprehensive 60 Months 3,000 Hours
Comments	#49	#51
Estimated Payment	\$32,526.50	\$34,173.59
Refundable Security Deposit		

This quote is provided to you on a confidential basis.
 You are strictly prohibited from sharing this quote
 with unrelated third parties.



Offer subject to credit approval.
 Property taxes are not included in this quote.