



**City of Berlin
NEW HAMPSHIRE**

In the Year of Our Lord Two Thousand Twenty-Three

A RESOLUTION authorizing the purchase of a Pierce Enforcer 105'PAL Aerial Ladder and a Pierce Enforcer 1500 GPM 4x4 Pumper

Resolved by the City Council of the City of Berlin as Follows:

Whereas, the Fire Department is in need of the aforementioned equipment since the current Ladder and Pumper have exceeded their intended use life cycle; and

Whereas, the City has solicited proposals for replacement of the aforementioned equipment, received and analyzed said proposals, identifying that the best option for the City is to procure the Pierce Enforcer Aerial Ladder and Pierce Pumper as described in the proposal, at a cost of \$1,399,652 for the Ladder and \$813,626 for the Pumper; and

Whereas, the Fire Department, through the City, is in receipt of an AFG Grant in the amount of \$620,000 for the purchase of the aforementioned Pumper; and

Whereas, the City has an \$80,000 match for the Pumper purchase in segregated funds – account 01-495-995-1107; and

Whereas, it is in the best interest of the City and of the Public Works Department to fund the purchase by a combination of available funds, grant funds and a 10-year lease purchase; and

NOW THEREFORE BE IT RESOLVED by the City Council of the City of Berlin, NH that the purchase of the Pumper be funded as follows: AFG grant, 620,000; account 01-495-995-1107 - \$80,000 and the balance of \$113,626 will be included in the Aerial Ladder lease purchase amount of \$1,399,652, for a total to be financed equaling \$1,513,282.

Be it further resolved that the City Manager is authorized to do all things necessary to execute the lease purchase of the Pierce Enforcer 105'PAL and the Pierce Enforcer 1500 GPM 4x4 pumper.

This resolution shall be in full force and effect from and after passage.

PASSED: _____
February 6, 2023

APPROVED: _____
Paul Grenier, Mayor

ATTEST: _____
Shelli Fortin, City Clerk

ALLEGIANCE

— FIRE & RESCUE™ —

December 20, 2022

City of Berlin, NH
Berlin Fire Department
168 Main Street
Berlin, New Hampshire 03570

PROPOSAL BID#780

FOR FURNISHING



FIRE APPARATUS

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Minuteman Fire and Rescue Apparatus, LLC (DBA Allegiance Fire & Rescue) at its home office in Walpole, Massachusetts, the apparatus and equipment herein named and for the following prices:

One (1) Pierce® Enforcer 105' PAL

\$ 1,472,732.00

OPTION- If a 100% prepayment in the amount of \$1,407,508.00 is remitted to Allegiance Fire & Rescue within fifteen (15) days of a fully executed contract the balance due at time of delivery will be \$0.00. This represents a savings discount of \$65,224.00.

The above amount includes a loose equipment allowance of \$70,944.00.

If both the Aerial and Pumper are purchased at the same time, you may deduct an additional \$10,000.00 per unit.

The above amount reflects HGAC contract pricing.

TOTAL

\$

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war or international conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 36-38 months after receipt of this order and the acceptance thereof at our office at Walpole, Massachusetts, and to be delivered to you at the Berlin Fire Department, Berlin NH

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

ALLEGIANCE FIRE & RESCUE

By:

JEFFREY P. FOURNIER

Jeffrey P. Fournier - President

ALLEGIANCE

— FIRE & RESCUE™ —

December 20, 2022

City of Berlin, NH
Berlin Fire Department
168 Main Street
Berlin, New Hampshire 03570

PROPOSAL BID#649

FOR FURNISHING



FIRE APPARATUS

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Minuteman Fire and Rescue Apparatus, LLC (DBA Allegiance Fire & Rescue) at its home office in Walpole, Massachusetts, the apparatus and equipment herein named and for the following prices:

One (1) Pierce® Enforcer 1500 GPM 4x4 Pumper \$ 838,350.00

OPTION- If a 25% prepayment in the amount of \$205,906.00 is remitted to
Allegiance Fire & Rescue within fifteen (15) days of a fully executed contract
the balance due at time of delivery will be \$617,720.00. This represents a
savings discount of \$14,724.00.

If both the Aerial and Pumper are purchased at the same time, you may deduct
an additional \$10,000.00 per unit.

The above amount reflects HGAC contract pricing.

This is an AFG grant proposal.

TOTAL \$ _____

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war or international conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about **37-39 months** after receipt of this order and the acceptance thereof at our office at Walpole, Massachusetts, and to be delivered to you at the Berlin Fire Department, Berlin NH

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

ALLEGIANCE FIRE & RESCUE

By: JEFFREY P. FOURNIER
Jeffrey P. Fournier - President